

G&A Partners Delivers Cost-Saving HR Services to Help Distributor Manage Fast Growth



Industry
Wholesale
Distribution



Location
Dallas-based HQ
14 U.S. locations



**Number of
Employees**
125

The Snapshot

Due to recent growth and acquisitions, HR administration had become too time-consuming for the CEO, taking him away from focusing on his core business. But hiring an in-house team to manage HR tasks wasn't in the company's budget.

G&A's hands-on approach provided the company's employees the support they needed – especially when onboarding new workers – while also giving executive leadership more time to focus on the company's growth.

The Details

Client Challenge

Building Controls & Solutions was growing through multiple acquisitions in a three-year period and expanded their reach across the country. With each acquisition, the demands of HR administration grew. But without an in-house HR team to manage those tasks – or the budget to hire an internal team – the CEO found his time was increasingly more focused on HR than on his core business. The CEO also wanted to ensure that during each acquisition, the new employees felt supported as they joined the company.



G&A Solution

From the initial conversation with G&A, Building Controls & Solutions began to see the value G&A could offer: cost savings for the business, great benefits plans, and client care that made G&A feel more like a trusted advisor. Working with G&A provided the HR help the company needed at a price that fit its budget. G&A took the lead onboarding new employees during acquisitions, ensuring each person transitioned smoothly to Building Controls & Solutions' benefits plans and payroll. The organization also values a culture that engages its employees, so they regularly consult with G&A's team on employee relations and to discuss the growth of the company.



The Impact

- ▶ G&A negotiated high-quality, affordable benefits plans for the company's employees.
- ▶ During acquisitions, G&A helps ensure a smooth transition for new employees to benefits and payroll.
- ▶ Managers and employees can easily access information they need from G&A's easy-to-use technology platforms.
- ▶ The business utilizes G&A's learning management system for employee training.